

SAME SAVANNAH POST 2021 USACE SOUTH ATLANTIC PROGRAM REVIEW VIRTUAL

Charleston District
Outreach Briefing

Wayne Hiatt

Chief, Small Business Office

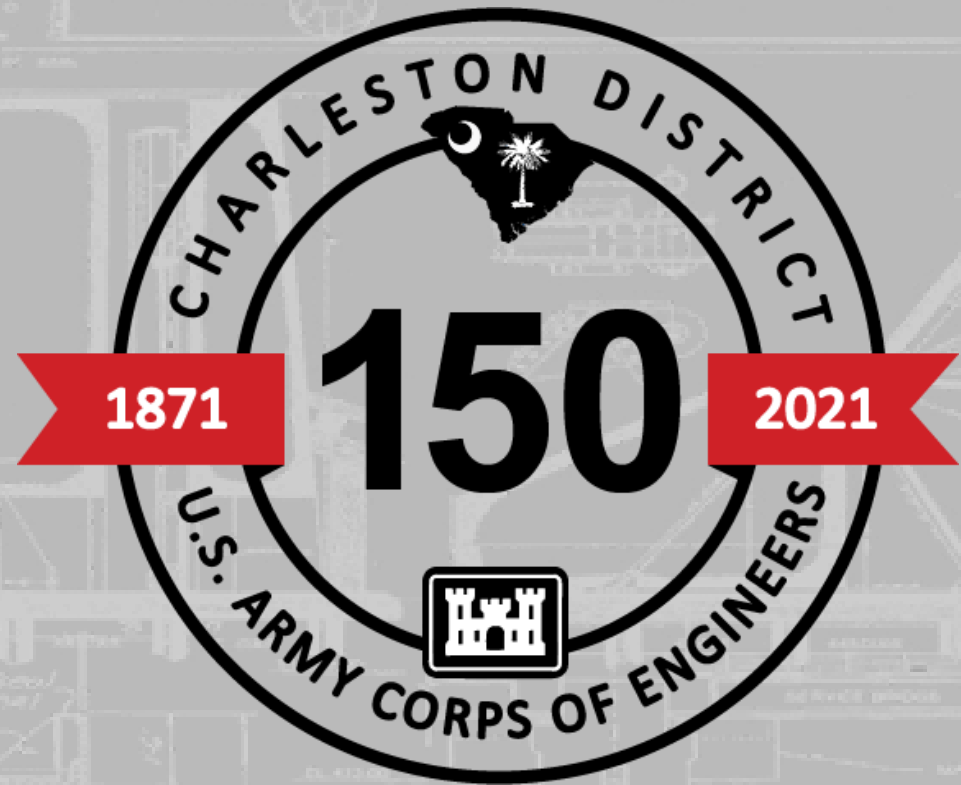
South Atlantic Division/Charleston District (SAC)

Date: 30 June 2021

Working Today to Build a Better Tomorrow



US Army Corps
of Engineers®



**Celebrating 150 Years of
Serving South Carolina
and the Nation**



CHARLESTON DISTRICT AGENDA

Background: Vision, Mission and Leadership, Core Tasks, Team and Programs, Area of Operations, Overall Program Trends

FY 2019 Analysis: Top Ten Awarded NAICS Codes, Small Business Goals % Achieved, FY19 Business Partners List

FY2020 Analysis: Top Six Awarded NAICS Codes, Small Business Goals % Achieved, Business Partners List

FY 2021 Small Business Goals Achievement

Active SATOC & MATOC Summaries

The Palmetto Castle, Take-Aways and Point of Contact



CHARLESTON DISTRICT VISION, MISSION AND LEADERSHIP

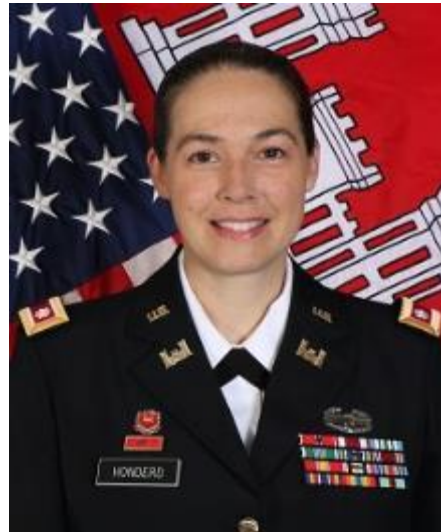


Vision

Trusted, enterprising
professionals
strengthening South
Carolina and the Nation

Mission

Deliver comprehensive
solutions through
exceptional customer
service, collaboration and
commitment to quality



Lieutenant Colonel
Rachel Honderd

Commander and
District Engineer



Major
Joe Owens

Deputy
Commander



Lisa Metheney

Deputy District
Engineer for
Programs and Project
Management



CHARLESTON DISTRICT CORE TASKS

Operations
*Maintaining our
Waterborne Infrastructure*



Facility Investment Services
*Sustainable management of
existing facilities*



Construction
*Supporting Military Readiness
& National Infrastructure*



Civil Works Planning
*Solving Water Resource
Challenges*



Emergency Management
*Support Immediate
Emergency Response Priorities*



Regulatory
*Protecting South Carolina's
Aquatic Environment*



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CHARLESTON DISTRICT TEAM AND PROGRAMS



Charleston District Team:

2 Military Officers:

- Commander and District Engineer
- Deputy Commander

232 Civilians:

- 40 Minorities
- 87 Women (29% of Senior Staff)
- 35 Professional Engineers
- 1 PhD
- 69 Veterans
- Numerous Certified Professionals

Charleston District Programs:

South Carolina: Civil Works, Fort Jackson, Joint Base Charleston, Veteran Affairs

Southeast: 81st Readiness Division (RD)

Throughout United States: Marine Forces Reserve (MFR), Defense Logistics Agency (DLA)

Executing \$350M Annual Average

Fiscal Year	Dollars Obligated	# of Actions
2016	\$216M	754
2017	\$386M	744
2018	\$671M	765
2019	\$315M	729
2020	\$326M	686



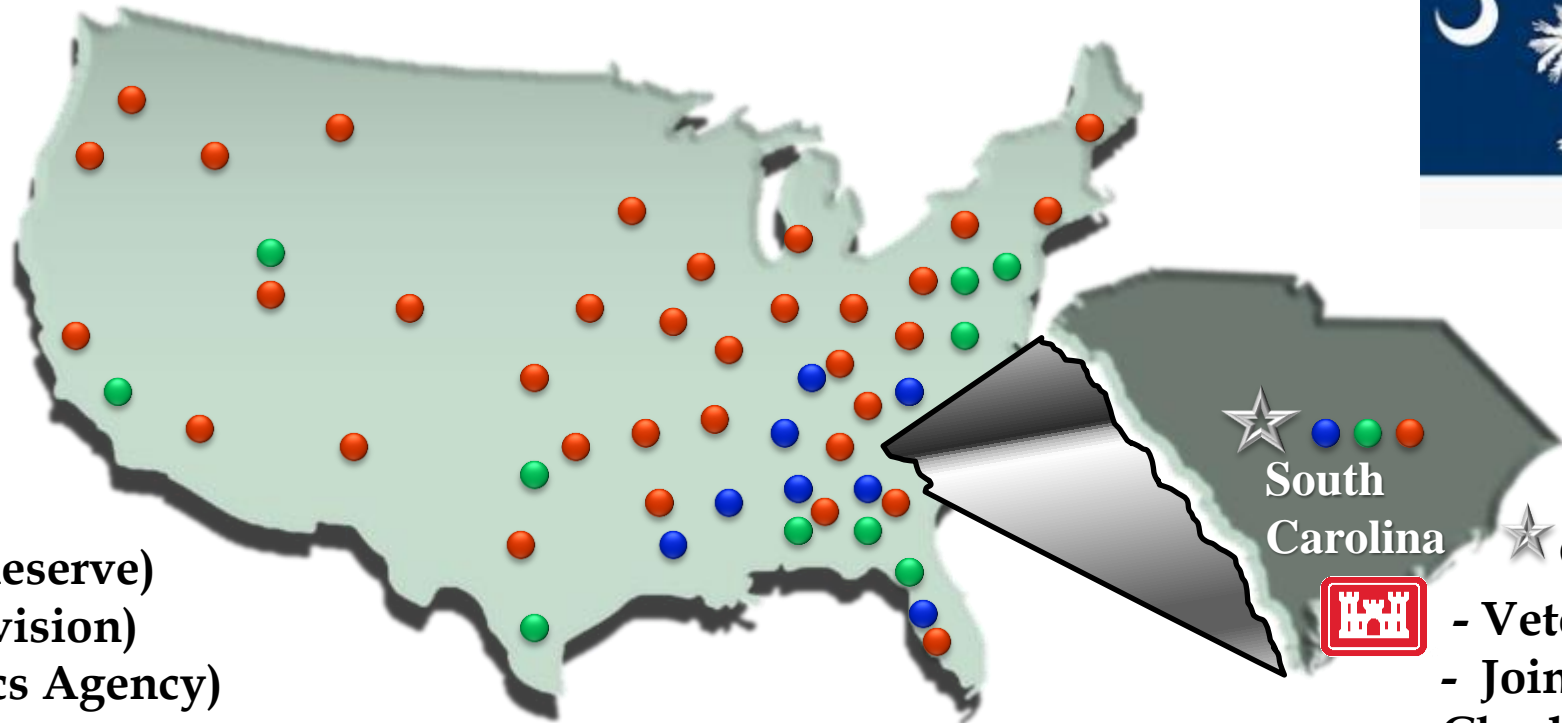
CHARLESTON DISTRICT AREA OF OPERATIONS



A Small District with a Broad Reach



- MFR (Marine Forces Reserve)
- 81st RD (Readiness Division)
- DLA (Defense Logistics Agency)



★
South
Carolina

★ Civil Works



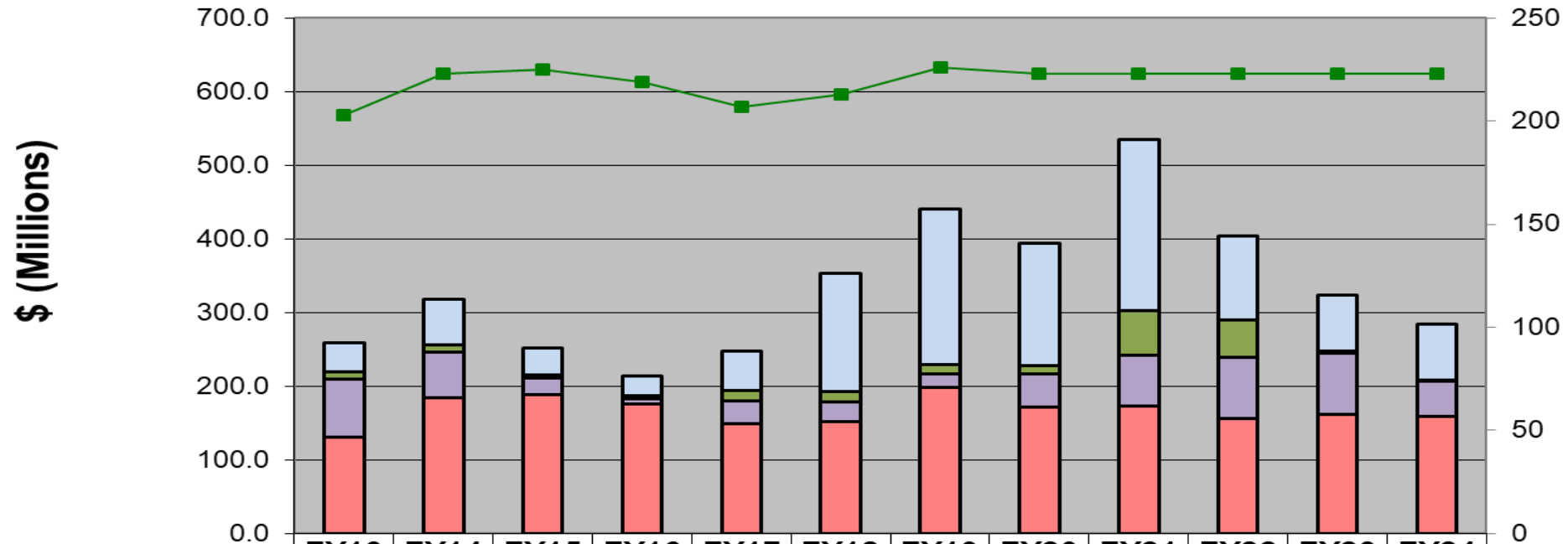
- Veteran Affairs
- Joint Base Charleston
- Fort Jackson



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SAC Overall Program Trends



	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
TOTAL	260.6	317.6	251.5	213.7	247.2	353.3	440.0	393.6	534.2	403.5	323.3	283.8
Civil Direct	39.2	61.5	37.0	27.2	53.7	161.1	210.8	166.5	232.1	114.2	76.0	75.8
Civil Reimbursable	10.4	10.0	3.9	4.3	13.4	13.7	12.9	10.6	60.6	50.5	2.6	1.3
Military Direct	79.1	61.4	22.6	7.0	31.9	26.7	17.6	45.7	68.4	82.9	82.5	47.7
Military Reimbursable	129.9	184.7	188.0	175.2	148.2	151.8	198.7	170.8	173.1	156.0	162.1	159.0
FTE	203	223	225	219	207	213	226	223	223	223	223	223

Civil Direct: GI, CG, O&M, Regulatory, FCCE, CF

Civil Reimbursable: DOE, NNSA, VA, DOT, FLETC

Military Direct: MILCON

Military Reimbursable: DOD Dredging, DLA, MARFORRES, 81st RSC, Shaw AFB, JBC, OMA

Revenue & Affordability Projections
as of APR 2020



TOP TEN AWARDED NAICS CODES IN FY 2019

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	46	6.3100%	\$166,730,994.07	52.9736%
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	142	19.4787%	\$72,535,845.91	23.0460%
561210 (FACILITIES SUPPORT SERVICES)	314	43.0727%	\$33,679,607.94	10.7006%
541330 (ENGINEERING SERVICES)	66	9.0535%	\$16,060,968.64	5.1029%
561720 (JANITORIAL SERVICES)	28	3.8409%	\$5,330,119.01	1.6935%
237310 (HIGHWAY, STREET, AND BRIDGE CONSTRUCTION)	6	0.8230%	\$5,081,198.47	1.6144%
541310 (ARCHITECTURAL SERVICES)	15	2.0576%	\$3,475,751.87	1.1043%
238220 (PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS)	2	0.2743%	\$3,378,829.58	1.0735%
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	5	0.6859%	\$2,452,970.07	0.7794%
236210 (INDUSTRIAL BUILDING CONSTRUCTION)	9	1.2346%	\$1,097,551.00	0.3487%
	633	86.8313%	\$309,823,836.56	98.4369%

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We are **BIG** on Small Business!

FY 19 Small Business Goals % Achieved

Awarded over \$315M (729 Actions)

- 46.07% Small Business
- 22.98% Small Disadvantaged (SDB)
- 4.88% Service-Disabled Veteran Owned (SDVOSB)
- 8.44% Woman Owned (WOSB)
- 4.75% HUBZone

**85% of FY19 Contract Actions went to
117 Small Business Partners**



FY 19 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW)

4 CLICKS SOLUTIONS LIMITED LIABILITY COMPANY	SCHWEITZER ENGINEERING LABORATORIES, INC.	CENTRAL MINORITY MAINTENANCE, LLC
ACC CONSTRUCTION CO., INC.	TYCO INTEGRATED SECURITY LLC	CFM/SEVERN ASSOCIATES JOINT VENTURE
AECOM TECHNICAL SERVICES, INC.	UNITED RENTALS, INC.	CHAMPIONSHIP ENTERPRISES INC.
AMEC ENVIRONMENT & INFRASTRUCTURE, INC.	WATER WEIGHTS, INC.	CHITINA ELECTRIC INC - AMES 1 JV
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.	WOOD ENVIRONMENT & INFRASTRUCTURE SOLUTIONS, INC.	CHUGACH CONSOLIDATED SOLUTIONS, LLC
BORO DEVELOPERS, INC.	ACOUSTIC TECHNOLOGY INC	COLLINS CONSTRUCTION SERVICES, INC.
CORRPRO COMPANIES, INC.	AEGIS BUSINESS SOLUTIONS LIMITED LIABILITY COMPANY	CONSTRUCTIVE INGENUITY, LLC
CROMWELL ARCHITECTS ENGINEERS INC	AGILE-GROUP, LLC, THE	CORE ENGINEERING & CONSTRUCTION, INC.
DELL FEDERAL SYSTEMS L.P.	AMERICAN CONTRACTOR AND TECHNOLOGY INC.	COREY ENTERPRISES, INC
DEWBERRY CONSULTANTS LLC	AMES 1 , LLC	CTI AND ASSOCIATES, INC.
ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.	APOGEE-CEMS JV, LLC	DAWSON ENTERPRISES, LLC
GE ENERGY CONTROL SOLUTIONS, INC.	ARCHWAY SOLUTIONS LIMITED LIABILITY COMPANY	DIVISION 16 LLC
GREAT LAKES DREDGE & DOCK COMPANY, LLC	ARGONAUT	DOSS AUTOMOTIVE
HDR ENGINEERING, INC. OF THE CAROLINAS	ASHFORD INTERNATIONAL LLC	DOYON MANAGEMENT SERVICES, LLC
HPI FEDERAL LLC	ASHRIDGE INC	ECHO81, LLC
JACOBS ENGINEERING GROUP INC.	BELT BUILT CONTRACTING, LLC	ENSYNC DIVERSIFIED MANAGEMENT SERVICES, INC.
JACOBS GOVERNMENT SERVICES COMPANY	BENECORP, INC	ENVIREMEDIAL SERVICES, INC.
MARINEX CONSTRUCTION, INC.	BILLY W. JARRETT CONSTRUCTION COMPANY, INC.	EVANS AND ASSOCIATES CONSULTING CORPORATION
NATIONAL INSTITUTE OF BUILDING SCIENCES	BOWHEAD PROFESSIONAL SOLUTIONS, LLC	FEDQUEST SOLUTIONS INC
NORFOLK DREDGING COMPANY	BOWHEAD TOTAL ENT SOLN LLC	FIDELITY JANITORIAL SERVICES, INC.
POETTKER CONSTRUCTION COMPANY	BRISTOL GENERAL CONTRACTORS, LLC	FIRST ENVIRONMENT, INC.
POND & COMPANY	BROCKINGTON AND ASSOCIATES, INC.	FORTIS SBJV, LLC
R. S. MEANS COMPANY LLC	BROWN & PIPKINS, LLC	FOUR TRIBES CONSTRUCTION SERVICES, LLC
RICOH USA, INC.	C. MARTIN COMPANY, INC.	FROST ELECTRIC SUPPLY COMPANY
ROY ANDERSON CORP	CAPE ROMAIN CONTRACTORS	G.M. HILL ENGINEERING, INC.



FY 19 “We love our LARGE Businesses too”!



(2 OF 2) (SMALL BUSINESS PARTNERS LISTED BELOW)

GATOR ENGINEERING & AQUIFER RESTORATION, INC.	MCFARLAND ATLANTIC CONSTRUCTION, LLC	SEAHORSE GEOMATICS, INCORPORATED
GOODLOE MARINE INC.	MEASUTRONICS CORPORATION	SEGRITY LLC
GRYPHON PHE ECATS JV	ML BUILDERS, LLC	SEI GROUP, INC.
H&S RESOURCES CORPORATION	NATIVE ENERGY & TECHNOLOGY, INC.	SES CIVIL AND ENVIRONMENTAL LLC
HAZAIR, INC.	NORTHCON, INC.	SES CIVIL CONTRACTORS LLC
HEALTH FACILITY SOLUTIONS CO	PENN TOOL CO INC	SOUTHERN CONTRACTING, LLC
HERVE CODY CONTRACTOR LLC	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES LLC	SOUTHERN DREDGING CO., INC.
HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC CONSTRUCTION CO INC A JV	POWELL CONSTRUCTION SERVICES, INC.	SOUTHERN FEDERAL, LLC
ILINKS GEOSOLUTIONS LLC	PRECISION 2000, INC.	SP SYSTEMS, INC.
IMMIXTECHNOLOGY, INC.	PREMIER FIRE PROTECTION, INC.	SPECTRUM BUILDING SYSTEMS INCORPORATED
INSPECTION EXPERTS, INC.	PRIME AE GROUP, INC.	SQUEAKY /COMPLETELY CLEAN
INTEGRIFWARD, LLC	PYRAMID CONTRACTING, LLC	TARVER LAND DEVELOPMENT, LLC
IPW CONSTRUCTION GROUP, LLC	R. L. MORRISON AND SONS, INC.	TEAM CONSTRUCTION, LLC
J/MAC CONSTRUCTION, INC.	RAF CONTRACTING INC	TIDEWATER, INC.
JAMS, INC.	RAND ENTERPRISES, INC.	TIGUA ENTERPRISES, INC.
JOHNSON CONTROLS SECURITY SOLUTIONS LLC	RDT - SEMPER TEK JOINT VENTURE LLC	TYLER CONSTRUCTION GROUP, INC.
JORDON CONSTRUCTION COMPANY L.L.C	REDHORSE CORPORATION	UNITED COMMERCIAL SUPPLY LIMITED LIABILITY COMPANY
KING & GEORGE, LLC	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	UNIVERSAL BRYMAK LLC
L & L CONTRACTORS, INC.	RHD ENTERPRISES, INC.	US&S, INC.
LOGISTICS & TECHNOLOGY SERVICES, INC.	RJRUDY, LLC	VETERANS CONSTRUCTION ALLIANCE LLC
LRS GEO JV	S & A ENVIRONMENTAL CONSULTANTS, LLC	WOLVERINE FIRE PROTECTION CO.
LUNACON ENGINEERING GROUP, CORP.	SAI SYSTEMS INTERNATIONAL INCORPORATED	YSI INCORPORATED
MABBETT & ASSOCIATES, INC.	SALMONS DREDGING CORPORATION	
MARINE PROPULSION CORP	SAND POINT SERVICES, LLC	
MARY HELEN PARKEY	SATELLITE SERVICES, INC.	



TOP TEN AWARDED NAICS CODES IN FY 2020

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	46	6.71%	\$158,079,633.85	48.45%
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	192	27.99%	\$114,264,638.64	35.02%
561210 (FACILITIES SUPPORT SERVICES)	284	41.40%	\$34,582,805.64	10.60%
541330 (ENGINEERING SERVICES)	57	8.31%	\$8,209,362.33	2.52%
561720 (JANITORIAL SERVICES)	16	2.33%	\$4,874,775.88	1.49%
237310 (HIGHWAY, STREET, AND BRIDGE CONSTRUCTION)	3	0.44%	\$2,784,502.00	0.85%
541310 (ARCHITECTURAL SERVICES)	21	3.06%	\$1,468,646.82	0.45%
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	6	0.87%	\$849,351.56	0.26%
561730 (LANDSCAPING SERVICES)	1	0.15%	\$241,357.79	0.07%
238220 (PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS)	6	0.87%	\$230,305.22	0.07%
	632	92.13%	\$325,585,379.73	99.79%

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FY 20 Small Business Goals % Achieved

Programs	FY20 Actions	FY20 Dollars	FY20 % Dollars	FY20 Goal	FY20 Variance
Small Business Eligible	686	\$326.3M			
Small Business	593	\$188.8M	57.86%	42.55%	+15.31
SDB	355	\$118.4M	36.30%	21.28%	+15.02
SDVOSB	78	\$16.0M	4.91%	5.90%	-0.99
Woman Owned SB	122	\$22.7M	6.95%	7.09%	-0.14
HUBZone	73	\$41.9M	12.85%	6.78%	+6.23



FY 20 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW)

ADC ENGINEERING INC	RICOH USA, INC.	C. MARTIN COMPANY, INC.
AECOM TECHNICAL SERVICES, INC.	ROY ANDERSON CORP	CALL ASSOCIATES, INC.
AMEC ENVIRONMENT & INFRASTRUCTURE, INC.	SCHWEITZER ENGINEERING LABORATORIES, INC.	CAPE ROMAIN CONTRACTORS
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.	TYCO INTEGRATED SECURITY LLC	CENTRAL MINORITY MAINTENANCE, LLC
	W. B. MASON CO., INC.	CFM/SEVERN ASSOCIATES JOINT VENTURE
BURNS & MCDONNELL ENGINEERING COMPANY, INC.	A. JAMES GLOBAL SERVICES, INC.	CHAMPIONSHIP ENTERPRISES INC.
CADDELL CONSTRUCTION CO. (DE), LLC	AEROSTAR SES LLC	CHITINA DIVERSIFIED SERVICES, LLC
CORRPRO COMPANIES, INC.	AGILE-GROUP, LLC, THE	CHITINA ELECTRIC INC - AMES 1 JV
CROMWELL ARCHITECTS ENGINEERS INC	AMERICAN GOVERNOR COMPANY	CHITINA-AMES 1 JV
DELL FEDERAL SYSTEMS L.P.	AMES 1 , LLC	CHUGACH CONSOLIDATED SOLUTIONS, LLC
ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.	ANTHONY AND GORDON CONSTRUCTION COMPANY, INC.	CODY M. STEVENS CONSTRUCTION, INC.
EXP FEDERAL INC.	APOGEE-CEMS JV, LLC	COLLINS CONSTRUCTION SERVICES, INC.
GILBANE FEDERAL JV	ARCHWAY SOLUTIONS LIMITED LIABILITY COMPANY	CONDORTECH SERVICES INC
GREAT LAKES DREDGE & DOCK COMPANY, LLC	ARGONAUT	CONSTRUCTIVE INGENUITY, LLC
HDR ENGINEERING, INC. OF THE CAROLINAS	ASHFORD INTERNATIONAL LLC	CORE ENGINEERING & CONSTRUCTION, INC.
JACOBS ENGINEERING GROUP INC.	BARNETT SOUTHERN CORPORATION, INC.	COREY ENTERPRISES, INC
JACOBS GOVERNMENT SERVICES COMPANY	BELT BUILT CONTRACTING, LLC	CTI AND ASSOCIATES, INC.
MARINEX CONSTRUCTION, INC.	BEN FITZGERALD REAL ESTATE SERVICES, L.L.C.	DAWSON ENTERPRISES, LLC
NATIONAL INSTITUTE OF BUILDING SCIENCES	BENECORP, INC	DCR SERVICES & CONSTRUCTION, INC.
NORFOLK DREDGING COMPANY	BILLY W. JARRETT CONSTRUCTION COMPANY, INC.	ENVIREMEDIAL SERVICES, INC.
PALMETTO GOODWILL SERVICES	BOWHEAD TOTAL ENT SOLN LLC	EVANS AND ASSOCIATES CONSULTING CORPORATION
POETTKER CONSTRUCTION COMPANY	BOYER COMMERCIAL CONSTRUCTION, INC.	FIDELITY JANITORIAL SERVICES, INC.
POND & COMPANY	BRANTLEY CONSTRUCTION SERVICES, LLC	FORTIS SBJV, LLC
PRIME AE GROUP, INC.	BRISTOL GENERAL CONTRACTORS, LLC	FOUR TRIBES CONSTRUCTION SERVICES, LLC
R. S. MEANS COMPANY LLC	BRISTOL PRIME CONTRACTORS, LLC	FOUR TRIBES ENTERPRISES, LLC



FY 20 “We love our LARGE Businesses too”!



(2 OF 2) (SMALL BUSINESS PARTNERS LISTED BELOW)

G.M. HILL ENGINEERING, INC.	ML BUILDERS, LLC	TIGUA ENTERPRISES, INC.
GOODLOE MARINE INC.	NDN COMPANIES, THE	US&S, INC.
GOVERNMENT ACQUISITIONS, INC.	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES	VETERANS CONSTRUCTION ALLIANCE LLC
GRYPHON PHE ECATS JV	LLC	WOLVERINE FIRE PROTECTION CO.
H&S RESOURCES CORPORATION	POWELL CONSTRUCTION SERVICES, INC.	YSI INCORPORATED
HEAVENLY HEARTS CLEANING SERVICES, INC.	PREMIER FIRE PROTECTION, INC.	
HERVE CODY CONTRACTOR LLC	PRIME AE GROUP, INC	
HOWARD W. PENCE, INC.	PYRAMID CONTRACTING, LLC	
HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC	R. C. CONSTRUCTION CO., INC.	
CONSTRUCTION CO INC A JV	RAND ENTERPRISES, INC.	
ID TECHNOLOGIES, LLC	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	
ILINKS GEOSOLUTIONS LLC	RITZ CONSTRUCTION, INC.	
INSPECTION EXPERTS, INC.	S & A ENVIRONMENTAL CONSULTANTS, LLC	
INTEGRIWARD, LLC	SALMONS DREDGING CORPORATION	
JAMS, INC.	SAND POINT SERVICES, LLC	
JOHNSON CONTROLS SECURITY SOLUTIONS LLC	SATELLITE SERVICES, INC.	
JORDON CONSTRUCTION COMPANY L.L.C	SEAFLOOR SYSTEMS, INC.	
KING & GEORGE, LLC	SEI GROUP, INC.	
L & L CONTRACTORS, INC.	SES CIVIL AND ENVIRONMENTAL LLC	
L-J, INC.	SOUTHEASTERN INDUSTRIAL CONSTRUCTION, LLC	
LOGISTICS & TECHNOLOGY SERVICES, INC.	SOUTHERN CONTRACTING, LLC	
LUNACON ENGINEERING GROUP, CORP.	SOUTHERN DREDGING CO., INC.	
MA-CHIS C & C CONTRACTORS LLC	SQUEAKY /COMPLETELY CLEAN	
MARINE PROPULSION CORP	TEAM CONSTRUCTION, LLC	
MCFARLAND ATLANTIC CONSTRUCTION, LLC	TIDEWATER, INC.	
MEASUTRONICS CORPORATION	TIGUA ENTERPRISES, INC.	



We are BIG on Small Business!



As of 1 June 2021: FY 21 Small Business Goals %

Programs	FY21 Actions	FY21 Dollars	FY21 % Dollars	FY21 Goal	FY21 Variance
Small Business Eligible	444	\$134.6M			
Small Business	356	\$48.0M	36.66%	42.55%	-5.89
SDB	232	\$34.3M	25.52%	21.28%	+4.24
SDVOSB	54	\$2.8M	2.09%	5.90%	-3.81
Woman Owned SB	61	\$21.5M	15.97%	7.09%	+8.88
HUBZone	40	\$26.6M	19.77%	6.78%	+12.99



CHARLESTON DISTRICT ACTIVE SATOC SUMMARY

AS OF 1 JUNE 2021 (PAGE 1 OF 2)



SATOC Contract #	Program Description	Vendor Name	Ordering Vehicle Ceiling	Award Date	Last Date To Order
W912HP-16-A-0001	BPA _ Hazard Navigation	SALMONS DREDGING CORPORATION	\$90M	5/2/2016	4/30/2021
W912HP-16-D-0012	81st RSC Puerto Rico Municipal Svcs	LOGISTICS & TECHNOLOGY SERVICES, INC.	\$6.0M	8/12/2016	8/11/2021
W912HP-16-D-0013	Region G Facility Invest 81st RSC	TIDEWATER, INC.	\$5.8M	7/1/2016	6/30/2021
W912HP-16-D-0014	81st RSC Facility Invest Puerto Ric	ENVIREMEDIAL SERVICES, INC.	\$17.4M	8/2/2016	5/26/2021
W912HP-17-D-0001	81st RSC FIS Region A	TIDEWATER, INC.	\$5.1M	3/27/2017	3/26/2022
W912HP-17-D-0002	81st RSC FIS Region B	LOGISTICS & TECHNOLOGY SERVICES, INC.	\$5.3M	2/21/2017	2/14/2022
W912HP-17-D-0004	81st RSC Municipal Louisiana	LOGISTICS & TECHNOLOGY SERVICES, INC.	\$2.2M	3/28/2017	3/31/2022
W912HP-17-D-0005	Cathodic Protection IDIQ CorrPro	CORRPRO COMPANIES, INC.	\$5.0M	6/12/2017	6/5/2022
W912HP-17-D-0006	81st RSC Municipal SVS SC	LOGISTICS & TECHNOLOGY SERVICES, INC.	\$4.7M	6/20/2017	6/30/2022
W912HP-17-D-2000	PMS, Ft. Jackson SC	C. MARTIN COMPANY, INC.	\$30.5M	6/15/2017	6/15/2022
W912HP-17-D-3000	Cathodic Protection IDIQ Pond	POND & COMPANY	\$5.0M	6/23/2017	6/19/2022
W912HP-18-D-1001	81st RSC FIS Region C	TIDEWATER, INC.	\$5.9M	6/13/2018	12/31/2023
W912HP-18-D-3002	Central Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	5.6M	9/28/2018	9/25/2023
W912HP-18-D-3003	Midwest Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$8.2M	9/28/2018	9/25/2023
W912HP-18-D-3004	Northeast Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$11.4M	9/28/2018	9/27/2023
W912HP-18-D-3005	Southeast Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$8.9M	9/28/2018	9/27/2023



CHARLESTON DISTRICT ACTIVE SATOC SUMMARY

AS OF 1 JUNE 2021 (PAGE 2 OF 2)



SATOC Contract #	Program Description	Vendor Name	Ordering Vehicle Ceiling	Award Date	Last Date To Order
W912HP-18-D-3006	Intrusion Detection Services MFR	JOHNSON CONTROLS SECURITY SOLUTIONS LLC	\$4.6M	9/28/2018	9/26/2023
W912HP-19-D-1000	Pond AE Services	POND & COMPANY	\$6.5M	12/19/2018	11/15/2021
W912HP-19-D-1001	81st FIS Region F	KING & GEORGE, LLC	\$6.1M	5/9/2019	11/18/2024
W912HP-19-D-1002	81st FIS, Reg H	TIDEWATER, INC.	\$5.5M	5/10/2019	11/18/2024
W912HP-19-D-1003	81st FIS, Reg K Base IDIQ	ENVIREMEDIAL SERVICES, INC.	\$6.2M	8/7/2019	3/1/2025
W912HP-19-D-1004	81st FIS Reg DJ	TIDEWATER, INC.	\$8.7M	8/9/2019	3/1/2025
W912HP-19-D-1005	IDIQ Construction for AL	ARCHWAY SOLUTIONS LIMITED LIABILITY COMPANY	\$2.0M	6/28/2019	6/27/2023
W912HP-19-D-1006	IDIQ Construction for GA / SC - Powell	POWELL CONSTRUCTION SERVICES, INC.	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1007	IDIQ Construction for GA / SC - Reliance	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1008	IDIQ Construction for GA / SC - Collins	COLLINS CONSTRUCTION SERVICES, INC.	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1009	IDIQ Construction for GA / SC - Constructive Ingen	CONSTRUCTIVE INGENUITY, LLC	\$2.0M	7/16/2019	7/15/2023
W912HP-19-D-1010	IDIQ Construction for GA / SC - ML Builders	ML BUILDERS, LLC	\$2.0M	7/16/2019	7/15/2023
W912HP-19-D-1011	IDIQ Construction for MS- BeneCorp	BENECORP, INC	\$2.0M	9/27/2019	9/26/2023
W912HP-20-D-1001	Reg G Base IDIQ	ENVIREMEDIAL SERVICES, INC.	\$5.7M	5/29/2020	12/30/2025
W912HP-20-D-3000	Svc-WR, New Contract	ENVIREMEDIAL SERVICES, INC.	\$9.5M	9/8/2020	3/30/2026
W912HP-21-D-1000	FY21 81st FIS Reg B Base IDIQ	TIDEWATER, INC.	\$5.4M	2/19/2021	8/31/2026
W912HP-21-D-1001	FY21 Reg E Base IDIQ ; Reg's B & E Base IDIQ RFP	TIDEWATER, INC.	\$5.3M	2/22/2021	8/31/2026



CHARLESTON DISTRICT ACTIVE MATOC SUMMARY



AS OF 1 JUNE 2021 (PAGE 1 OF 2)

MATOC Contract #	Program Description	Vendor Name	Max Capacity	Award Date	Last Date To Order
W912HP-21-D-6000	FY21 - DLA-MFR Construction MATOCs	A&H - AMBICA JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6001	FY21 - DLA-MFR Construction MATOCs	DOYON MANAGEMENT SERVICES, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6002	FY21 - DLA-MFR Construction MATOCs	HHI CORPORATION	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6003	FY21 - DLA-MFR Construction MATOCs	MIDNIGHT SUN - CENTENNIAL JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6004	FY21 - DLA-MFR Construction MATOCs	ROUNDHOUSE-MV JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6005	FY21 - DLA-MFR Construction MATOCs	SES ELECTRICAL LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6006	FY21 - DLA-MFR Construction MATOCs	TEAM CONSTRUCTION, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6007	FY21 - DLA-MFR Construction MATOCs	WALGA ROSS GROUP 3 JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6008	FY21 - DLA-MFR Construction MATOCs	A&H - AMBICA JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6009	FY21 - DLA-MFR Construction MATOCs	GIDEON CONTRACTING, LIMITED LIABILITY COMPANY	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6010	FY21 - DLA-MFR Construction MATOCs	HHI CORPORATION	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6011	FY21 - DLA-MFR Construction MATOCs	IRON MIKE CONSTRUCTION LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6012	FY21 - DLA-MFR Construction MATOCs	MIDNIGHT SUN - CENTENNIAL JV, LLC	\$124.5M	3/18/2021	6/9/2026
W912HP-21-D-6013	FY21 - DLA-MFR Construction MATOCs	ROUNDHOUSE-MV JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6014	FY21 - DLA-MFR Construction MATOCs	SES ELECTRICAL LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6015	FY21 - DLA-MFR Construction MATOCs	WALGA ROSS GROUP 3 JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6016	FY21 - DLA-MFR Construction MATOCs	MACRO-Z-TECHNOLOGY COMPANY	\$124.5M	3/18/2021	3/17/2024



CHARLESTON DISTRICT ACTIVE MATOC SUMMARY



AS OF 1 JUNE 2021 (PAGE 2 OF 2)

MATOC Contract #	Program Description	Vendor Name	Ordering Vehicle Ceiling	Award Date	Last Date To Order
W912HP-20-D-5000	Burns & McDonnell AE IDIQ MATOC	BURNS & MCDONNELL ENGINEERING COMPANY, INC.	\$50.0M	7/15/2020	7/14/2025
W912HP-20-D-5001	Cromwell AE IDIQ MATOC	CROMWELL ARCHITECTS ENGINEERS, INC.	\$50.0M	7/15/2020	7/14/2025
W912HP-20-D-5002	exp Federal AE IDIQ MATOC	EXP FEDERAL INC.	\$50.0M	7/15/2020	7/14/2025



THE PALMETTO CASTLE



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CHARLESTON DISTRICT

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CHARLESTON DISTRICT TAKE AWAYS & POC



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US Army Corps of Engineers Enterprise Forecast (20 Mar 21)

<https://www.usace.army.mil/Portals/2/USACE%20Forecast%20March%202021.xlsx>

Projections Posted monthly along with Tips to Businesses and Other helpful information:

<https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at **SAM.GOV** (Search W912HP*) and on **Twitter and Facebook** at: twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107

